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FRANK W. FUSCO
EXECUTIVE DIRECTOR

DATE: July 1, 2010

TO: All Agencies and Political Subdivisions of South Carolina

RE: South Carolina Master Agreement 5000010958 for Industrial and Commercial Equipment and Operating Supplies

The State of South Carolina is pleased to announce Master Agreement XXXXXXXX with Applied Industrial Technologies. This agreement is for all agencies and political subdivisions of the State of South Carolina for the purchase of MRO products (Material, Repair and Operating Equipment and Supplies). The term of this agreement is July 1, 2010 through June 30, 2015. Please note that this master agreement has not been competed in accordance with the South Carolina Consolidated Procurement Code. Therefore, it is effective for procurements less than \$2,500.00 and provides the framework for Applied Industrial Technologies quotation for procurements of \$2,500.00 or more.

Your account with Applied Industrial Technologies has already been pre-qualified to receive these discounts!

This catalog-wide agreement with Applied Industrial Technologies will allow agencies many extra benefits designed to help lower overall costs. The consolidation of vendors, reduction of on-hand inventory, product standardization and price discounts on products will help South Carolina Agencies and Political Subdivisions save money.

Please take a few minutes to read through this guide which outlines the details of this agreement now in place for you. After reading this guide, you will see how easy it is to save more time and money every day with Applied Industrial Technologies..

John R. Stevens, CPPB
State Procurement Officer



Proposal for Inclusion in the South Carolina Master Agreement for (MRO) Maintenance Repair and Operations Supplies

Overview

Applied Industrial Technologies is committed to servicing The State of South Carolina. We have experience providing products and services to many different government agencies throughout the United States.

It will be our objective to provide The State of South Carolina with:

- Full-service provider of more than 3 million industrial parts
- Authorized distributor of more than 2,800 suppliers
- After hours response network
- Product, application and engineering assistance
- Local inventories and delivery from all service center locations servicing South Carolina
- Competitive Government pricing -
- Repair Capabilities and Parts
- Prepaid freight on ALL shipments
- Live inventory on web site www.applied.com
- Consistent pricing, payment terms and product availability across multiple locations.
- Account representatives with excellent product knowledge available to provide technical assistance and product support.
- Supply specialized components for specific applications ex: Wastewater Treatment Facilities , Hospitals, Public Works, and Transportation Facilities

Benefits:

What are the benefits from working with Applied Industrial Technologies?

- Reduce Procurement Costs
 - Product/Technical Expertise
 - Industry Knowledge
 - Brand Availability
 - Inventory Management
 - Custom Engineering and Fabrication for Fluid Power and Rubber Products
 - Repair Services
 - Dedicated Delivery
 - Technical Training
 - Documented Cost Savings
 - Electronic Invoicing /Ordering
 - Reduced Freight Cost
- **E-Commerce** – www.applied.com has everything you need to purchase products online. The State of South Carolina account numbers can be web enabled for online purchasing that will show product details and discounted pricing. We can also train your employees to use www.applied.com
 - **Account Representatives** – Applied Industrial Technologies has account managers ready to assist State of SC customers.

Pricing

- All pricing can be found online on www.applied.com with South Carolina's government discount
- Wholesale price will be adjusted throughout the year however discounts will remain consistent.
- Volume pricing incentives may be established for specific agencies and or locations.

Methods of Ordering:

Online In-Store Phone E-Mail Fax

Products and Services

Bearing Products

- Cam
- Spherical
- Ball /Mounted/Tapered
- Plane /Cylindrical
- Needle
- Precision/Spindle

Power Transmission

- Electrical
 - Motors & Controls/Drives
 - Clutch/Brakes
 - Electrical Accessories
- Mechanical
 - Gearing
 - Clutch/Brakes
 - Shaft Couplings
 - Belt Drives /Chain Drives
 - Mechanical Adjustable Speed

Material Handling

- Conveyor Components
- Chain Conveyor Components
- Conveyor Accessories
- Floor Cranes
- Guide Rails & Hardware
- Hoists & Accessories
- Wear Strips
- Link Chain, Cable & Accessories
- Screw Conveyors /Bucket Elevators
- Casters & Wheels

Industrial Rubber Products

- Hose & Fittings
- Flat Belting
- Rubber Accessories
- Custom Fabrication
- Field Services & Repair

Fluid Power

- Hydraulics
- Pneumatics
- Specialists
- Technical Support Centers

General Maintenance Products

- Sealing Products
- Adhesives & Sealants
- Lubricants & Lube Equipment
- Maintenance Tools/Analyzers

Safety Products

- Protective Eyewear
- Ear Protection & Safety Caps
- Gloves
- Padlocks & Lockout Hasps
- Accident Prevention Signs
- Disposable Respirators
- Full Piece & Half-Mask Respirators
- Personal Protection Full Body Garments

Linear Technologies

- Actuators & Worm Gear Jacks
- Die Bearings/Bushings
- Linear Bearings – Profile Rail / Screws
- Shaft Support Rails & End Blocks
- Systems /Track Roller Systems



Applied Industrial Technologies Locations serving South Carolina

Greenwood

Location # 0249
2061 Hwy 72 221 E
Greenwood, SC 29649-9723
PH: (864) 229-6684
FAX: (864) 229-1690
Email: sc0249@applied.com

Charleston

Location # 0202
499B Jessen Lane
Wando, SC 29492-7906
PH: (843) 971-3970
FAX: (843) 971-4970
Email: sc0202@applied.com

Florence

Location # 0254
1907 Wall St
Florence, SC 29501-6906
PH: (843) 669-5154
FAX: (843) 678-9794
Email: sc0254@applied.com

Anderson

Location # 0220
215 Mcgee Rd
Anderson, SC 29625-2105
PH: (864) 225-3791
FAX: (864) 224-7193
Email: sc0220@applied.com

Spartanburg

Location # 0286
620 Buffington Rd
Spartanburg, SC 29303-4716
PH: (864) 583-4583
FAX: (864) 585-4161
Email: sc0286@applied.com

Savannah

Location # 0294
1050 W Lathrop Ave
Savannah, GA 31415-1040
PH: (912) 234-1371
FAX: (912) 236-8379
Email: sc0294@applied.com

Charlotte

Location # 0262
10345 B Nations Ford RD
Charlotte, NC 28273
PH: (704) 504 5551
FAX: (704) 504 5558
Email: sc0262@applied.com

Providing Industrial Supplies for Higher Education Facilities

Whether you run the Admissions Office, Maintenance Shop, Fleet Department or you are a professor working at a college, **Applied Industrial Technologies** provides the industrial and maintenance supplies you need to keep your school in A+ condition. From cleaners and chemicals to safety products and signage, Applied® has just what you need to keep your schools running at maximum efficiency.

- ✓ Colleges, universities and local education facilities
- ✓ Department heads (Dean of Admissions, Maintenance Supervisor or other personnel)
- ✓ Various buildings (athletic, residence halls, classrooms, administration, cafeteria, fleet, etc.) and grounds

Ordering Made Easy Local Service & Support

- Contact your local Applied® service center

All Buildings

- 3M Tapes
- Batteries and Rechargeable Batteries
- Cleaners
- Coatings
 - Rust-Oleum® Aerosol Coatings (General Purpose, Rust Preventative, Primers, Mold & Mildew Repair and Prevention)
 - Rust-Oleum® Anti-Graffiti System
 - Rust-Oleum® Floor Coatings
 - Rust-Oleum® Safety Coatings (Anti-Slip Floor Coatings, GlowMax®)
 - Rust-Oleum® Sierra Performance (Green Coatings)
- Craftsman Flashlights
- Emergency Preparedness Products
- Fans
- First Aid Kits*
- Fire Safety Products
- GOJO® Hand Cleaners and Sanitizers
- Green Products
- HVAC Supplies (Bearings, Belts and Sheaves)
- Signage

Athletic Facilities

- Coatings
 - Rust-Oleum® Athletic Field Striping Paint Aerosols
 - Rust-Oleum® Floor Coatings (Anti-Slip)
- Justrite® Cabinets
- Lock-out, Tag-out Supplies

Custodial Maintenance

- Asbestos Removal Products
 - Respirators
 - White Lightning
- Carpet Dryers
- Cleaners and Degreasers
- Coatings
 - Rust-Oleum® Aerosol Coatings (General Purpose, Alkyd Enamels, Rust Preventative, Water-Based Acrylics, Primers, Mold & Mildew Repair and Prevention)
- Gloves
- Hose (General Purpose or Air Hose)
- Paints
- Wet/Dry Vacs

Residence Halls/Dining Halls

- Burn Kits
- Filters
- Food Safe Products
- HVAC Supplies (Bearings, Belts and Sheaves)
- Spill Kits

Labs/Computer Facilities

- Contact Cleaners for Electronics
- Fluke® Measurement Instruments

Police/Security

- Cameras
- Emergency Preparedness Products
- First Aid Kits*
- Lighting
 - NightStick® Worklight/Flashlight
 - PowerFlare® Safety Lights
- Motorola Radios
- Traffic Cones*

Print Shop

- Cleaners
- Layout Fluid Removers

Vehicle Maintenance

- Baldor Motors
- Goodyear Belts
- Goodyear Hose (General Purpose or Air Hose)
- Lubricants
- Pumps
- Tools (Armstrong®, Cooper Tools®, Craftsman®, KD Tools®)
- Tool Storage

*Non-inventory item

Providing Industrial Supplies for Police, Fire and EMS

Industrial & Safety Supplies

Building Maintenance Products

Electronic Products

- 2-way radios
- Cameras*

Emergency Preparedness Supplies

General Industrial Products

- Fans
- Hand sanitizers
- Tape

Generators

Green Products

- Bearing isolators
- Coatings
- Energy efficient motors
- Gearing
- Leak detection products
- Line regenerative controls
- Lubricants
- Pressure regulators
- Pumps
- Thread sealants
- Variable speed drives

Hose

- Air hose
- General purpose

HVAC Products

Industrial Chemicals

- Cleaning products
- Floor coatings

- Lubricants

- Paints

Lighting

- NightStick (Bayco)
- Personal task lighting
- Portable lighting
- PowerFlare®

Lockers*

Safety Products

- Batons*
- Burn kits*
- Disposable clothing
- Ear/eye protection
- Fire barriers
 - Extinguishers
 - Smoke/carbon monoxide detectors
- First aid kits
- Gloves, cut-resistant
- Hazmat items
- Isolation/quarantine products
- NightStick (Bayco)
- PowerFlare®
- Respirators
- Safety harnesses
- Safety vests
- Spill clean-up kits

Temporary Fencing*

Tools & Tool Storage

Traffic Control Products*

Customers We Serve

- ✓ Police departments, fire departments and Emergency Medical Services (EMS)
- ✓ Police and fire chiefs, directors of public safety, department heads and purchasing personnel
- ✓ Various buildings (police stations, fire stations, garages, maintenance shops) and vehicle equipment



Providing Industrial Supplies for Public Works

Customers we serve

- Public Works, Facilities Maintenance or Civil Engineering supervisors
- Department heads (Directors of Engineering, Directors of Public Works, Managers or other personnel)
- Shops within Public Works departments such as electrical, plumbing or HVAC

HVAC

- Products: Bearings, Belts, Ear Plugs, Filters, Gloves, Motors, Sheaves, Tools, Variable Frequency Drives
- Brand Names: Dodge, SealMaster, Reliance, Baldor, Safronics, Browning, US Motors, Toshiba, Weg, Craftsman, Armstrong, Koch, American Air Filter, Fenner Power Twist, Fluke, 3M, PIP, GOJO, Goodyear

SIGN SHOP

- Products: Abrasives, Bandit Clamps, Ear Plugs, Film, Gloves, Signage, Tapes, Tools
- Brand Names: 3M, PIP, GOJO, Bandit, Craftsman, Armstrong

PLUMBING

- Products: Anti-Seize Products, Gaskets, Gloves, Hose, Pumps, Teflon Tape, Tools
- Brand Names: Dow Corning, GOJO, Graco, Loctite, Nibco, Rigid Pro Press, Rigid See Snake, Wilton, Garlock, John Crane, Goodyear, HiTech

ELECTRICAL

- Products: 3099 HVIC Compound, Connectors, Motors, Pliers, Tapes, Tools, Variable Frequency Drives
- Brand Names: 3M, Dow Corning, Fluke, GOJO, Nipex, US Motors, Weg, Reliance, Baldor, Toshiba, Craftsman, Armstrong

CARPENTER/WOODWORKING/STRUCTURES

- Products: Abrasives, Air Hose, Ear Plugs, Gloves, Hardhats, Masks, Safety Glasses, Tools
- Brand Names: 3M, PIP, DeWalt, GOJO, Jet, Wilton

GROUNDS

- Products: Abrasives, Air Hose, Batteries, Bearings, Belts, Ear Plugs, Gloves, Grinders, Hardhats, Hose, Hydraulics, Lubrication Products, RCAI Release Agent, Safety Glasses, Safety Vests, Seals, Silicone Spray, Tools, FRLs
- Brand Names: Baldor, Champion, CRC, GOJO, Loctite, LPS, Oil Dri, Wilton, Parker

FLEET – MOTOR POOL

- Products: Abrasives, Air Tools, Batteries, Bearings, Compressors, Cylinders, Ear Plugs, Electrical, Fittings, FRLs, Gloves, Grinders, Hose, Hydraulics, Lubrication, Motors, Pneumatics, Seals, Tools
- Brand Names: Baldor, CRC, Fluke, GOJO, KD Tools, Loctite, LPS, Oil Dri, Wilton, Craftsman, Ingersoll Rand, Champion, Chicago Pneumatics, Universal Tool, Eveready, Timken, SKF, FAG, Torrington, Fafnir, Schrader Bellows, Parker, Bimba, Vickers, Aeroquip, Weatherhead, Dixon, Goodyear, Gresen, Brand, Lyon, Chief, Cross, Lubriplate, Keystone, CR, National, BCA, Federal Mogal, TM, JM Clipper

STREETS

- Products: Gloves, Hardhats, Hydraulics, Safety Glasses, Safety Vests, RCAI Release Agent, Tools, Upside Down Marking Paint
- Brand Names: PIP, GOJO, Loctite (MagnaCrete), Oil Dri, Goodyear, Eveready, Baldor, Krylon, Rust-Oleum

LOCKSMITH

- Products: Locks, Tools
- Brand Names: CRC, GOJO, LPS, Master Lock

TOOL CRIB

- Products: Abrasives, Air Hose, Ear Plugs, Gloves, Lubrication, Safety Glasses, Tools, FRLs
- Brand Names: Craftsman, Champion, Armstrong, Fluke, Rigid, KD, Stanley, Monarch, CRC, DeWalt, LPS, GOJO, Parker

PAINT SHOP

- Products: Abrasives, Air Hose, Brushes, Gloves, Paint, Protective Apparel, Respirators, Tapes, Tools, FRLs
- Brand Names: 3M, CRC, Champion, GOJO, Osborn, Tyvek, Krylon, Rust-Oleum, Sherwin Williams, Parker

ALL SHOPS

- Products: Flashlights, Hand Towels, Safety Products, Tools, Two-Way Radios, Wipes
- Brand Names: Dykem, Energizer, Kimberly Clark, Motorola

MRO Industrial Supplies for Transportation Facilities

When you need MRO maintenance and safety supplies, count on **Applied Industrial Technologies!** We provide high quality, brand name supplies to service your facilities and keep you safe. We offer **Direct** replacement of Original equipment parts at competitive pricing with the benefit of technical support and value-added services.

Repair and Remanufacturing components

Repair hydraulic pumps, motors, valves and cylinders

Custom design and manufacture of hydraulic power units

electro-hydraulic and electro-pneumatic control packages

Custom hydraulic manifolds and filtration systems

Fluid sampling analysis and hydraulic systems retrofits



Char-Lynn H Series LSHT
Geroler Spool Motor
Ideal for Spinner Drives



Char-Lynn 2000 Series
LSHT Geroler® Disc Motor
Ideal for Auger Drives

- Actuators
- Air Brake Tubing
- Batteries
- Bearings (Ball, Cylindrical, Roller, Round Rail, Spherical, Tapered)
- Chain (Conventional, Roller)
- Compressors
- Concrete Repair Products
- Conveyor Belting
- Filters
- Fittings (Legris Push-To-Connect)
- Flashlights
- Gloves
- Hand Sanitizers
- Hose
- Hydraulic Cylinders
- Industrial Chemicals (Silicone)
- Lubrication Products and Equipment
- Motors
- Paints (Upside-Down Marking)
- PowerFlares
- Pressure Washers
- Pumps
- Regulators
- Repair Services (Electric Boards, Pumps)
- Safety Glasses
- Sealants
- Seals
- Snow Removal Products (Zircon Industries Liquid Heat™, Salt Spreaders)
- Speed Reducers
- Sprockets
- Tapes
- Technical Training (MaintenancePRO®)
- Tire Repair, Materials and Hardware (Amflo)
- Tools
- Variable Speed Drives
- Wheel Bearings – Bus and Train

Customers We Serve

- ✓ **State Departments of Transportation**
- ✓ **City Transit Departments: Bus, Subway, Rail/Light Rail, Water (Ferries, Water Taxies, etc.), Air**
- ✓ **Bus Terminals and Service Facilities**
- ✓ **Maintenance Supervisors, Fleet Supervisors, Purchasing Personnel and Other Department Heads**

3M 3M™ High Intensity Grade Prismatic Sheeting



- Prismatic sheeting with pressure-sensitive adhesive
- High level of retroreflectivity for multiple traffic situations
- Outperforms its competitors with long-term reflectivity and durability while achieving excellent life cycle costs

3M 3M™ Diamond Grade™ DG³ Reflective Sheeting

- Prismatic reflective sheeting delivers optimal performance at all sight distances
- Optical elements return almost 60 percent of available light to drivers—nearly double that of other prismatic sheetings
- Pressure-sensitive adhesive may be applied by hand-squeeze roll applicator or mechanical-squeeze roll applicator
- Overcomes declining illumination from newer headlights



Sundowner Barricade Light

3019298, Sundowner L.E.D. – Yellow Case/Amber Lens

- Meets MUTCD requirements
- ITE certified
- Ambient photocell with a timed delay that reacts to light in the environment
- Operates on four D batteries (not included)
- Compact base with battery contacts that work with gravity for greater conductivity
- L.E.D. encased in high-impact plastic
- 90° angle lens offers increased visibility
- 3-way switching options: steady burn, flashing and off
- Made in the USA



Providing Industrial Supplies for Wastewater & Water Treatment Facilities

Whether you run a wastewater treatment facility or a water treatment facility, **Applied Industrial Technologies** offers the supplies you need for maximum efficiency. With our high-quality, brand name, industrial supplies, you can rest assured knowing your facility is in good hands.

- Rotary Aerators
- RBC's (Rotating Biological Contactors)
- Flocculators
- Screens (Rotary, Bar, Rake, etc.)
- Lineshafts

- Conveyors
- Pumps
- Screws
- Fans
- Motors

Collector Chain

Drive Chain

Typical Flight Assembly

Flights

Wear Shoes

General Flight Attachments

Typical Shafting Layout

Wall Bearings

General Wear Strip Assembly

Return Tracks and Wall Brackets

Wear Strips

Scum Trough

700 Series Chain Sprockets

78 Series Chain Sprockets

Chain Tensioners

Miscellaneous Shafting Components

Chain Guards

Generic Drive Assembly

The Supplies You Need for Any Wastewater or Water Treatment Facility

- Abrasives
- Actuators
- Bearings (mounted ball, unmounted ball, roller, non-metallic, split)
- Belts
- Bushings
- Concrete repair
- Conveyor belting
- Chain
- Cleaners
- Couplings
- Floor coatings
- Flow meters
- Gear motors
- Gear reducers
- Hand cleaners and sanitizers
- Hose & hose fittings
- Idlers
- Lighting
- Lubricants
- MaintenancePro Training
- Mechanical Seals
- Mixer drives
- Motors
- O-rings
- Paints
- Pillow block
- Pulleys
- Pumps
- Roller chain
- Safety Equipment (gloves, protective wear, hard hats, ear plugs, eyewear, respirators, signage, matting)
- Screw Conveyors
- Sealants
- Seals
- Sensing Equipment
- Sheaves
- Split roller bearings
- Sprockets
- Tools & tool storage
- V-belts
- Valves
- VFDs

Ordering Made Easy

- Contact your local Applied service center at
- Order online at **Applied.com** or **GSA Advantage**

Customers We Serve

- Wastewater and water treatment facilities in most major cities and towns, military and government installations, hospitals, colleges and universities

